



REQUEST FOR PROPOSAL

Low Earth Orbit (LEO) Broadband Services and Installation

RE-BID NUMBER: 25-09-3883DB

Closing Bid Date: Deadline: December 12, 2025, by 5:00 p.m. MDT

Navajo Special Diabetes Program (NSDP) is soliciting proposals from qualified and experienced providers for the provisioning and installation of Low Earth Orbit (LEO)-based broadband services across the Navajo Nation.

The primary purpose of Low Earth Orbit (LEO) broadband services is to provide ubiquitous, high-speed, and low-latency internet access to underserved or remote areas where traditional terrestrial networks are unavailable or unreliable. Installation involves setting up a network of LEO Satellites in orbit and a ground network of user terminals to connect devices and provide global coverage for various applications.

This project will support the short- and mid-term implementation of critical internet infrastructure for NSDP field offices, providing immediate, reliable connectivity while fiber and other terrestrial services are under development.

The proposal format shall include: 1) a narrative outlining the project approach, qualifications, and current workload and capability; 2) a list of past projects completed on the Navajo Nation; 3) a list of three references and phone numbers from recent clients; and 4) copy of Business License and Certificate of Liability Insurance Certifications. The contract will be awarded to the proposer who submits the best proposal in terms of 1) products and services; 2) experience; 3) credentials; 4) project budget and 5) implementation plan and schedules.

Four copies of the proposal shall be submitted in a **sealed envelope** labeled "Low Earth Orbit (LEO) Broadband Services and Installation" -DO NOT OPEN," to Attn: Darren Begay, Buyer, Navajo Nation Purchasing Services, Administration Building# 1, Window Rock Blvd., Window Rock, Arizona, or mailed to P.O. Box 9000, Window Rock, Arizona 86515. **If the respondent is a Navajo Nation business, then the priority status needs to be written clearly on the outside of the proposal package.** Bid documents and supplemental information regarding the project will be available online www.nooc.org link: Purchasing. If any questions regarding this RFP call 928-871-6532 or email: Radeanna.Comb @navaio-nsn.gov. The due date for the proposal is October 17, 2025, at 5:00 p.m.

Radeanna Comb, Program Manager III
Navajo Special Diabetes Program/NDOH

Date: November 18, 2025



1.0 Introduction/Purpose

The Navajo Special Diabetes Program (NSDP) is seeking proposals from qualified and experienced providers for the provisioning and installation of Low Earth Orbit (LEO)-based broadband services across the Navajo Nation.

This project will support the short- and mid-term implementation of critical internet infrastructure for NSDP field offices, providing immediate, reliable connectivity while fiber and other terrestrial services are under development.

Proposals must include:

- **Procurement, installation, and provisioning of Starlink Business services** at designated NDP field office locations.
- **On-site equipment installation and configuration**, including Starlink terminals, networking hardware, and security cameras.
- **Service plan management** includes activation of Starlink Business service and talks capability, separate from equipment installation.
- **Full operational readiness** upon project completion.

2.0 Scope of Work

The Provider will deliver, install, and configure Starlink Business services at the following six (7) NDP field office locations:

- Tuba City
- Kayenta
- Chinle
- Teec Nos Pos
- Crownpoint
- Window Rock
- Dilkon

At each site, the Provider is responsible for:

- **Starlink Business Commercial Installation**
Starlink Business hardware and setup
Service plan activation (minimum: **Starlink Business \$500.00/month**)
Talk capability enabled
- **Required On-Site Equipment (per location)**
(1) **Ubiquiti Dream Machine (UDM)**
(1) **Ubiquiti 12-Port Switch**
(1) **Ubiquiti G3 Tough Enterprise Camera**

1. Provisioning and Configuration

- Complete installation and mounting of Starlink terminals and networking hardware
- Configuration of the UDM and switch for network traffic management and security
- Camera setup and integration into the site network

2. Turnkey Deliverable

- Each site must be **fully installed, configured, and ready for immediate use** upon completion.
- Provider must include all necessary labor, materials, equipment, permits, and coordination.

3.0 Deliverables

- Starlink Business hardware, activated and installed at seven (7) sites
- Ubiquiti UDM, 12-Port Switch, and G3 Tough Enterprise Camera at each site
- Starlink Business service plan activated and documented separately from hardware procurement
- Documentation of configuration, including admin access credentials and network diagrams
- Verification of connectivity, performance, and functionality at each site

4.0 Proposal Requirements

- Responding Providers must include in their proposal:



- Company profile and relevant experience with LEO and networking installations
- Itemized pricing for:
 - Starlink Business hardware and installation
 - Monthly Starlink Business service plan (\$500.00 minimum)
 - Ubiquiti hardware and installation (UDM, switch, camera)
 - Labor, travel, and all associated costs
 - Timeline for project completion
 - Warranty and support services offered
 - References from similar projects

5.0 Schedule of Activities

- Issuance of RE-BID RFP – LEO Broadband Services: November 18, 2025
- Deadline for RFP Questions (via email to Dillon Day at dccday@navajo-nsn.gov): December 1, 2025, by 5:00 p.m. MDT
- ***RE-BID RFP Submission Deadline: December 12, 2025, by 5:00 p.m. MDT***

6.0 Evaluation Criteria

- Proposals will be evaluated on the following:
- Technical approach and methodology
- Relevant experience and past performance
- Ability to deliver turnkey installation and provisioning at multiple remote sites
- Cost effectiveness and transparency of pricing
- Support and warranty offerings

7.0 Attachments

- W-9 Form (Revise 2024)
- NN Certification Regarding Debarment, Suspension, and Contracting Eligibility Form
- NN Certification Regarding Non-Collusion Form
- NN Certification Responsibility for Subcontractors



W-9

Form
(Rev. March 2024)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
requester. Do not
send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)						
2 Business name/disregarded entity name, if different from above.						
<p>3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.</p> <p><input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate</p> <p><input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____</p> <p>Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.</p> <p><input type="checkbox"/> Other (see instructions) _____</p>						
<p>3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions _____</p>						
5 Address (number, street, and apt. or suite no.). See instructions.				Requester's name and address (optional)		
6 City, state, and ZIP code						
7 List account number(s) here (optional)						

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number							
<input type="text"/>	<input type="text"/>	-	<input type="text"/>	<input type="text"/>	-	<input type="text"/>	<input type="text"/>
or							
Employer identification number							
<input type="text"/>	<input type="text"/>	-	<input type="text"/>	<input type="text"/>	-	<input type="text"/>	<input type="text"/>

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

NAVAJO NATION CERTIFICATION
Regarding Debarment, Suspension, and Contracting Eligibility

Consultant/Project Name

Work Location

1. Applicant acknowledges, in accordance with the Navajo Nation Procurement Act, 12 N.N.C. §§ 301-80, to the best of its knowledge, Applicant, in either its present form or in any other identifiable capacity, that it has not:
 - a. been convicted in any jurisdiction for the commission of a criminal offense incident to obtaining, or attempting to obtain, a public or private contract or subcontract, or in the performance of such Contract or subcontract;
 - b. been convicted in any jurisdiction for embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, or any other offense indicating a lack of business integrity or business honesty which currently, seriously, and directly affects responsibility as a Navajo Nation Contractor;
 - c. been convicted in any jurisdiction under any antitrust statute arising out of the submission of offers;
 - d. violated contract provisions, such as having:
 - i. deliberately failed, without good cause, to perform in accordance with the purchase description or within the time limit provided in the contract; or
 - ii. a record of failure to perform, or of unsatisfactory performance, with the terms of one or more contracts; or
 - e. been determined to be ineligible to conduct business with the Navajo Nation under the Navajo Business Opportunity Act, 12 N.N.C. §§ 201-380;
 - f. submitted bad offers where such offers are lower than the expected price, or overstate the Applicant's qualifications; and
 - g. engaged in any other cause so serious and compelling as to affect Applicant's responsibility as a Navajo Nation Contractor, including debarment or suspension by another government.
2. Applicant certifies that the individual named below is authorized to represent Applicant for purposes of the declarations in this certification, and that all such declarations are made on behalf of Applicant and all of its owners, partners, officers, members, employees, officials, agents, or parties-in-interest;
3. Applicant acknowledges that, if the Navajo Nation determines this executed Certification is untrue or not wholly accurate, the Navajo Nation shall have grounds terminate the contract award or contract and pursue other legal remedies, at the Navajo Nation's discretion.
4. Applicant certifies that, to the best of its knowledge, it is eligible to do business with the Navajo Nation, in its present form or in any other identifiable capacity, pursuant to 12 N.N.C. §§ 1501-16 and 5 N.N.C. §§ 201-380.
5. Applicant acknowledges that per 12 N.N.C. § 1505, it will not be eligible to contract with the Navajo Nation if deemed ineligible by the appropriate department or entity of the Navajo Nation which receives the Applicant's request for consideration for a business opportunity.

Applicant Name
Applicant Address
Applicant Address
Applicant Address

Printed name individual signing on Applicant's behalf
Title of individual signing on Applicant's behalf
Signature of individual signing on Applicant's behalf
Date



NAVAJO NATION CERTIFICATION
Regarding Non-Collusion

Consultant/Project Name

Work Location

In accordance with Navajo Nation Procurement Act, 12 N.N.C. §§ 301-80, Applicant, in either its present form or in any other identifiable capacity, certifies and acknowledges the following:

1. Applicant is submitting an offer that is genuine and not collusive or a sham to the Navajo Nation for the above-named Project;
2. Applicant is fully informed regarding the preparation and required content of its offer, including all pertinent circumstances governing submission of its offer to the Navajo Nation;
3. Applicant has in no way colluded, conspired; connived; or agreed, directly or indirectly, with any other entity, offeror, or person regarding the proposed contract for the Project, to:
 - a. submit a sham offer to the Navajo Nation, or
 - b. refrain from submitting an offer to the Navajo Nation;
4. Applicant has not in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference, with any other entity, offeror, or person, to:
 - a. fix any price or fee relating to its offer or of any other entity, offeror, or person, or
 - b. fix any price, overhead, profit, reimbursement, or cost element of its offer, or that of any entity, offeror, or person;
5. Applicant has not, through any collusion, conspiracy, connivance, or unlawful written or oral agreement, secured any advantage against the Navajo Nation or against any other entity, offeror, or person interested in the proposed contract for the Project;
6. that the individual named below is authorized to represent Applicant for purposes of the declarations in this certification, and that all such declarations are made on behalf of Applicant and all of its owners, partners, officers, members, employees, officials, agents, or parties-in-interest;
7. all statements set forth herein, and in its offer submitted to the Navajo Nation, are true; and
8. that, if the Navajo Nation determines this executed Certification is untrue or not wholly accurate, the Navajo Nation shall have grounds terminate the contract award or contract and pursue other legal remedies, at the Navajo Nation's discretion.

Applicant Name Printed name individual signing on Applicant's behalf

Applicant Address Title of individual signing on Applicant's behalf

Applicant Address Signature of individual signing on Applicant's behalf

Applicant Address Date



NAVAJO NATION CERTIFICATION

Responsibility for Subcontractors

Consultant/Project Name

Work Location

In accordance with Navajo Business Opportunity Act, 5 N.N.C. §§ 201-15, Applicant, in either its present form or in any other identifiable capacity, certifies and acknowledges the following:

1. Applicant has submitted/is submitting an Offer to the Navajo Nation for the above-named Project;
2. the signatory below is authorized to represent the Applicant for purposes of the declarations set forth herein, and that all such declarations are made on behalf of said Applicant and all of its owners, partners, officers, members, employees, officials, agents, or parties-in-interest;
3. as of the date of signature below, said Applicant intends to use the subcontractors listed on the attached document, titled "Exhibit 1", for the above-named Consultant/Project;
4. none of the subcontractors so listed are debarred, suspended, or otherwise ineligible to receive a contract from the United States federal government, any state government, or the Navajo Nation;
5. none of the subcontractors are debarred, suspended, otherwise slated for debarment, ineligible and/or excluded from participation on any government contracts, including but not limited to federal, state, and tribal government contracts;
6. none of the subcontractors are, nor have they been, under criminal indictment or civilly charged by a governmental entity for fraud, forgery, falsification, theft, bribery, destruction of records, receiving stolen property, or other criminal offenses in the administration of a government contract;
7. none of the subcontractors have been terminated for cause or convenience by a governmental entity in the administration of a government contract; and
8. Applicant shall assume all legal responsibility for the work of all subcontractors on the Consultant/Project, including performing all subcontractors' duties as necessary or replacing any subcontractors as necessary in keeping with Navajo Nation laws, in order to guarantee Applicant is submitting an offer that is genuine and not collusive or a sham to the Navajo Nation.

Applicant Name Printed name individual signing on Applicant's behalf

Applicant Address Title of individual signing on Applicant's behalf

Applicant Address Signature of individual signing on Applicant's behalf

Applicant Address Date



NAVAJO NATION CERTIFICATION

Responsibility for Subcontractors

Exhibit 1

Subcontractor Name

Contact Information

